

NVIROGREEN SOLUTIONS

*A **GREENWAY** to Cleaning & Pest Control*



*Nvironmentally **GREENING** your World*

COMPANY PROFILE

NVIROGREEN SOLUTIONS

Here's our story

To start a business with absolutely nothing, is something that no entrepreneur should have to go through, well we experienced that. It is not easy, it's difficult and hard, and when you can't even have any access to loans because of your debt, that makes it so much more difficult and depressing. My name is Toufiekah. So Adam loses his job, we not sure what lies ahead in the coming months, so he registers for unemployment, as hard as it is to do, we turn to the children for help and they help, so we wait and wait and eventually he gets paid for his first draw.

So how do we cover all of our debt for the month, we cover the most important one the rent, which takes up almost all of the money, so I say to him let us start our own business, you have the experience and the expertise and I will help you, with tears in his eyes he nods and says thank you, so we take R500 from his unemployment every month for the 3 months, we find a company online and have them reserve the name Nvirogreen Solutions, it takes a while but they confirm that it's been reserved and so a new hope and motivation starts, we laughed we cried but we are happy but not without it's, challenges trials and troubles, but always a part of starting something new.

We are currently submitting our Company Profile to so many different sectors and hoping that we get some positive feedback on possible potential future business. Adam has been in the Industry for the last 25 to 30 years and has extensive experience and expertise in the different sectors particularly in the food sector, having worked in Companies the likes of Shoprite, Checkers and Spar he has a wealth of knowledge to share.

Our target markets are Corporate, Commercial, Industrial and Food Sectors, with the emphasis placed on the Food Sector. We both have looked hard at the industry and discussed and researched and explored many avenues and options as to how we can contribute and offer support to third party Audits.

Most Pest Control Companies get hired to establish levels of pest infestation, they treat and implement a Pest Management Program they make their recommendations on housekeeping, hygiene, stock rotation, stacking and proofing to the client and hope that the client implements them.

So these recommendations are made for months but nothing gets done to rectify the situation, there are reasons why these recommendations are not adhered to.

- a) The building is leased and the client waits on the landlord to fix
- b) There is just no budget to fix
- c) Poor Management

We are thinking outside of the box by implementing a proactive strategy to help Management implement their housekeeping program in conjunction with our Integrated Pest Management Program.

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When we assist in implementing the client's housekeeping and hygiene program, we are not only winning half the Pest Control Battle but also increasing the chances of getting high scores on their food Audits. So by being proactive and getting directly involved in the implementation of their housekeeping programs, by educating Management and Staff by,

Providing informal pamphlets, checklists, educational materials and tip sheets, we are able to help Management and Staff, to put Pest Management into perspective.

Ultimately the responsibility of a good Pest Management System lies with us as a Pest Management Company, but when we initiate with the Housekeeping and Hygiene Program and discuss it with the client and it gets implemented, our job as a Pest Management Company is half done.

So please allow us an opportunity to assist you in achieving beyond expectation, been a woman starting a new business we would like to invite you and your organisation to assist us in creating employment and growing our business so that we can contribute to our ECONOMY and make a difference.

Thank you for reading our story

Toufiekah Ally

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How to know if a Pest Management Company is the right fit

When you're interviewing candidates for a position at your facility, you make sure to ask plenty of questions to see if they're competent and compatible, right? And you do this because it's important to ascertain what type of quality and performance you can expect from the candidates if they're hired.

The following are eight points which are of concern to us

1. Our Pest Management Solutions are customised based on the customer's situation
2. We conduct an initial assessment to establish the situation and levels of infestation.
3. Our Pest Management Company has technicians who are equipped to understand pest Behaviour and how to manage pest activity, if our solutions don't have a science foundation, Our treatment programs won't be effective.
4. Our Pest Management Programs takes a proactive approach to Pest Management and is, the key to establishing a safe environment.
5. On every service visit we provide documentation on every action taken to manage Pest Activity
6. Our Pest Management offer third party Audit support, up to 20% of the total Audit score is Attributed to the success of the Pest Management Program, along with providing thorough Documentation of every service visit and corrective action, we ensure these documents are In proper order and presentable for Auditors to review.
7. Our technicians comply with our Company Standards, and are monitored by Management.
8. Our team will help educate staff members about their roles in the Pest Management Plan. By providing staff training or educational materials such as tip sheets, checklists, and Informational pamphlets are there to help staff put Pest Management into perspective.

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Accreditation

All technicians are registered and accredited by the Department of Agriculture

All chemicals and pesticides used are also registered with the Department of Agriculture and are SABS approved.

We have the experience and the expertise to solve any potential Pest Problem which may arise.

We are registered with all the relevant Government Departments and are compliant.

Our BBBEE status is accredited at level 1.

We are HACCP accredited and comply with strict standards.

We are registered and accredited by The South African Pest Control Association (SAPCA).

We are covered by a public liability insurance policy.

To this point *Nvirogreen* is able to provide an array of services as follows

1. Pest Management Service
2. Hygiene Service
3. Washroom Service
4. Deep Cleaning Service
5. Sanitary Bin Service
6. Soap Dispensers
7. Antibacterial Soaps
8. Sanitising Liquids
9. Paper Towel Dispensers
10. Air Fresher Units
11. Hot Air Blowers
12. Fire Equipment Services
13. Office & House Cleans
14. Window Cleaning

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REFERENCES

1. The Perfect Cup Cake	Gafsah Petersen	083 403 5251
2. The Party Shop	Moegamat Cader	076 403 2812
3. Vitasen Investments	Juliana Parra	083 293 4605
4. Leeuwenzee Guest House	Daniel & Monica	021- 439-9516
5. Bernina South	Schauneen Fletcher	021- 671-8470
6. Vida Coffee Shops	Reshika	074 699 1626
7. Cosat School	Faldela Cooper	021- 361-9259
8. Milk & Honey Salon	Lindsay Luppnow	071 355 7644
9. American International School CT	Michael Kershhoff	073 309 9761
10. Chikro Food Market	Abass Sondag	021-376-4786
11. Kempston Truck Hire	Jacques V D Westhuizen	021-534-7653
12. Vida Coffee Shops	Roberto	083 685 8073
13. SA Medical Research Council	Nathan	021-938-0696
14. TS Afrika Catering Solutions	Venessa Fitzpatrick	072 737 1278

NVIROGREEN SOLUTIONS

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Company Reg No. K2016070472

Public Liability Insurance Outsurance Policy No. OT27588050

Company Tax No. 9033378242

BBBEE Status at Level 1

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